SALES EXECUTIVE

Job Ref. No: #JDMPR1223

2024 - 2025

- **Company Name** : Moris Media LLC
- **Designation** : Sales Executive
- **Job Type** : Full Time
- **Industry** : Software Development
- **Department** : Sales & Marketing Department
- **Work Model** : Remote
- **Salary** : Open

www.morismedia.com

About morismedia

Moris Media is a professionally managed public relations, digital marketing and reputation-management organisation with 12+ years of industry experience, recognised as one of the world's leading PR and digital marketing boutique agencies, working across 40+ countries.

Job Summary

Moris Media is seeking Sales Executive Professionals to drive the success of moCal, our ground-breaking 7-in-1 smart time management and CRM platform. This is an exciting opportunity to be part of a global launch, transforming how individuals and businesses manage their schedules and client relationships.

Job Summary

As a moCal Sales Executive, you'll play a vital role in introducing this innovative solution to the market. You'll prospect, nurture, and close leads, demonstrating the value of moCal while building long-lasting customer relationships.

Primary Responsibilities

- Identify and qualify potential leads through targeted outreach and research.
- Conduct engaging product demonstrations, emphasizing moCal's unique benefits across industries.
- Manage your sales pipeline effectively, utilizing CRM tools for accurate tracking.
- Negotiate deals and close sales, achieving ambitious targets.
- Collaborate with marketing and support teams to enhance sales strategies.

Required Skills

- Persuasive communication and active listening skills
- Self-driven with a results-oriented mindset
- Adaptability and a passion for learning new technologies
- Strong organizational and time management abilities
- Proficiency in CRM tools is a plus

Qualifications & Experience

Qualifications

- Bachelor's degree (preferred) in Business, Marketing, or related fields.
- 3+ months internship or 6 months to 1 year of relevant sales experience
- Proven track record of success in a target-driven environment is a plus

SALARY: Negotiable based on experience, skills, and overall profile

Why Join Moris Media

- Shape the future of productivity with a cutting-edge solution.
- Be part of a dynamic, global team with a supportive culture.

- Growth potential within a rapidly expanding company.
- Competitive compensation and benefits package.

Apply Only Through the Official Job Page

Candidates must review the complete job description, eligibility requirements, work model, location and experience expectations before submitting accurate and updated information through the official application form.

Submitting an application does not guarantee shortlisting, an interview or employment. Moris Media does not request registration charges, security deposits, training fees or candidate payments through its official recruitment process.

APPLY ONLINE HERE

Career Opportunities Across Borders

INDIA
Moris Media Private Limited
HR DEPARTMENT
hr@morismedia.in

USA
Moris Media LLC
HR DEPARTMENT
hr@morismedia.com

UAE
Moris Media LLC
HR DEPARTMENT
hr@morismedia.ae

SAUDI ARAB
Moris Media LLC
HR DEPARTMENT
hr@morismedia.com